



Better Together! Let's Partner



SAM GUARD

Backed by Samson, SAM GUARD is helping production lines stay efficient – and unstoppable.

By empowering process industries to turn plant data into actionable insights, it helps prevent production loss, optimize operations, and ensure safety.

Combining advanced AI analytics with real-world engineering expertise, SAM GUARD delivers real-time insights to keep your clients' operations running smoothly, reliably, and efficiently

Success for Your Clients, Growth for You

1

Unique Technology:

Empower your clients to prevent costly downtime, optimize operations, and improve safety with SAM GUARD's state-of-the-art AI-driven predictive analytics. Monitor entire plants holistically, detect early issues, and drive impactful results—all from one powerful platform.

2

Exceptional Support and Expertise:

Provide your clients with a premium experience at every stage. From onboarding to ongoing success, our team of seasoned engineers, dedicated solution experts, and dedicated support ensures seamless implementation and reliable operations.

3

Effortless Integrations:

Easily integrate SAM GUARD into existing tools for a seamless adoption process that enhances operational workflows and ensures scalability.

4

Competitive Pricing:

Our flexible partnership models offer exclusive pricing plans and tailored solutions, ensuring significant value for your clients while maximizing your revenue opportunities.

[Become a partner »](#)

Over **8+** partners
worldwide benefiting
from consistent and
reliable revenue
growth with SAM
GUARD



What Makes SAM GUARD the Right Choice?



AI-Powered Precision

Equip your clients with cutting-edge, patented AI algorithms and a comprehensive plant process model to predict failures before they happen—helping you establish trust and long-term value.



Comprehensive Plant Coverage

Offer your clients the ability to monitor all devices, equipment, and sensors in their facility. SAM GUARD's holistic approach identifies issues in processes and product quality, positioning you as a partner who delivers comprehensive solutions.



No Additional Hardware Required

Simplify adoption for your clients with a solution that integrates seamlessly into their existing systems, requiring no extra hardware—making your offerings even more attractive and efficient.

We equip our partners with the tools, knowledge, and resources they need to succeed

1

Technical and Sales Training

Gain in-depth knowledge to effectively support your customers.

2

Demo Software

Access the demo software to showcase SAM GUARD's simplicity, power, and real-world use cases, building trust with potential clients

3

Co-Marketing Opportunities

Boost your brand visibility and leverage SAM GUARD's reputation through co-marketing

Find Your Fit with SAM GUARD Partnerships

At SAM GUARD, we believe in building partnerships that drive mutual success. As a partner, you gain exclusive access to innovative solutions and dedicated resources to empower your business and deliver exceptional value to your customers.

Discover which partnership model fits your business goals

[Become a partner »](#)

We offer Flexible partnership models to fit your unique business needs:

Service Provider Partnerships

Designed for partners to deliver advanced digital services with full support from our process engineers and service team.

- 1. Ownership of Digital Services:** As a service provider, you deliver end-to-end digital transformation services, providing clients with hands-on support and expertise..
- 2. Fixed Revenue Model:** As our partner, you receive a predictable fixed license cost from SAM GUARD, allowing you to manage pricing and ensure steady, scalable revenue growth for your business.

Reseller Partnerships

Focused on maximizing market impact through efficient distribution and collaborative growth.

- 1. Digital Services by SAM GUARD:** In this model, SAM GUARD provides the digital services directly, allowing you to focus on efficient distribution and client relationships.
- 2. Commission-Based Revenue:** Earn competitive commissions on every sale, with no upfront costs required.

\$1M Savings, 10% Reliability Boost, and Cement Industry Innovation

In just one year, Titan transformed its operations across 13 global plants with SAM GUARD, achieving measurable and impactful results:

\$1 Million in Cost Savings Per Site

Avoided significant production losses by detecting and addressing issues before they caused downtime.

10% Increase in Reliability

Enhanced plant reliability led to minimized downtime, ensuring continuous operations and maximizing productivity.

5% Reduction in Repair Costs

Proactive monitoring and predictive maintenance capabilities optimized maintenance schedules, preventing costly breakdowns and improving resource allocation.



A Strategic Partnership: CemAI – Revolutionizing the Cement Industry

Building on SAM GUARD's success, Titan established CemAI, a dedicated subsidiary delivering tailored SAM GUARD solutions for the cement industry. CemAI is now successfully operating in 7 cement plants, showcasing the transformative potential of digital solutions in driving innovation and growth in specialized sectors.

[Join the success »](#)



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